SELL Meeting 2012

State report
France

Thessaloniki, June 15-16 2012

S. Malotaux, Coordination of negotiations, Couperin
Couperin Consortium
2011-2012

- 212 members: universities, research organisms, specialised libraries, hospitals
- Only 5 French institutions remain outside: a solution in 2013?
- 120 on-going agreements with publishers
- 3 tough negotiations: Springer, Wiley, ACS
- Failures: National Research Council Canada; Sagaweb (French standards); IEEE
Couperin
Business model issue

  → end of the « big deal », end of a policy where costs are based on « historical expense »
  → towards a model combining FTE + research activity (assessed on number of publications) + usage + ?
  → opportunity to subscribe to subject collections or sub-collections – or per title?
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Business model issue

- ACS: new business model established in 2008, based on usage
- Dramatical rise of costs (100% for France) and « migration plans »
- Proposal for 2012-2014 agreement denied (9% average increase, 15.5% in 2012)
- Same situation in UK: 3-years agreement and migration plan denied
- Collaboration with England, Scotland, Ireland, Germany: a new business model that should not be based on usage
Couperin
Business model issue

- usage: not the right criterion
- researchers must not restrain their use of resources for budget reasons
- makes difficult to plan expense and budget

research activity (assessed on publications): may seem unfair to researchers (the more you publish, the more you pay)
Guidelines for negotiations

Official Couperin recommendations: framework.

Published in April 2011.

- A 2% maximum increase for 2012 – less is better
- End of confidentiality clauses (compulsory)
## Guidelines

<table>
<thead>
<tr>
<th>Année (prévisions)</th>
<th>Inflation (données INSEE)</th>
<th>Autorisations d'engagement en milliards €</th>
<th>Crédits de paiement en milliards €</th>
<th>Programme 150 action 05 Bibliothèques et documentation</th>
<th>Evolution programme 150 action 05</th>
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</thead>
<tbody>
<tr>
<td>2011</td>
<td>1,50%</td>
<td>25,359</td>
<td>25,183</td>
<td>371 212 754</td>
<td>1,79%</td>
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<tr>
<td>2010</td>
<td>1,50%</td>
<td>25,425</td>
<td>24,813</td>
<td>364 697 395</td>
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<td>2009</td>
<td>0,10%</td>
<td>24,561</td>
<td>24,155</td>
<td>359 876 718</td>
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<tr>
<td>2008</td>
<td>2,80%</td>
<td>23,372</td>
<td>23,279</td>
<td>349 826 812</td>
<td>-7,48%</td>
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<tr>
<td>2007</td>
<td>1,50%</td>
<td>21,231</td>
<td>21,313</td>
<td>378 113 222</td>
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<tr>
<td>Publisher/resource</td>
<td>Annual increase rate / initial proposal</td>
<td>Increase rate / final proposal</td>
<td></td>
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<td>--------------------</td>
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<td></td>
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<tr>
<td>ACM</td>
<td>3,7%</td>
<td>3,7% (same)</td>
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<tr>
<td>ACS</td>
<td>15,5%</td>
<td>2,86%</td>
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<tr>
<td>AIP</td>
<td>6,3 (per title) to 12,5% (all)</td>
<td>Same</td>
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<tr>
<td>APS</td>
<td>6,8 (per title) to 4,7% (all)</td>
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<td>Masson-BMF</td>
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<td>6%</td>
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<td>GM Santé</td>
<td>10%</td>
<td>0%</td>
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<tr>
<td>Nature</td>
<td>?</td>
<td>4,1% (average)</td>
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<td>OSA</td>
<td>6%</td>
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<tr>
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<td>Springer</td>
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<td>2,9%</td>
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</table>
• Elsevier: 3-years agreement (2011-2013): average 4.5% increase

• JISC 2012 negotiations with ACS, Wiley, Elsevier
  ➢ ACS: 2% increase. One year agreement
  ➢ Elsevier: average 2.5%
  ➢ Wiley: average 2.5 - 3%
ISTEX

Granting access to digital research information (journals, e-books, databases) – backfiles only

- every researcher
- from everywhere (in France)

National project combining:
- a purchase policy: purchasing backfiles at a national level
- a national platform for access, use and services (datamining)
- a national long-term preservation policy
ISTEX
4 partners

- CNRS, National research organism
- ABES, higher education bibliographic agency
- Couperin
- Université de Lorraine (on behalf of the federation of University Presidents)
ISTEX
Funding
60 M €

- 55M € for purchasing
- 5M € for building up the platform
To be spent in three years (before March 2015)

NB: backfiles purchased in anticipation in 2011-2012, on a separate budget (4M €)
- Springer journals and e-books
- Early English Books Online
- Classiques Garnier
- Others (on-going negotiation)
**ISTEX**

**How and who?**

- **Platform and services**: CNRS and université de Lorraine
- **Resources assessment and selection**: Couperin
- **Negotiation, purchase and cataloguing**: ABES


- National survey to be conducted july-october 2012